## **Stonewater Property**



Stonewater Property Limited assists in the acquisition, disposal, letting and management of residential, commercial and international property. Its clients range from private investors to multi-national corporates. The 15-strong Docklands based property company has worked with Sixt to provide a fleet of cars to support the sales team.

## Abul Hassan,

Letting Manager - Stonewater Property Limited

## **How Sixt helps us**

"We originally chose to rent from Sixt based on a recommendation from personal friends. They had used the service on a number of occasions and were very impressed with the high level of customer service. We therefore trialled with Sixt and were immediately pleased with how helpful and professional they were – we haven't looked back since.

"Flexibility is key for us. We have employees starting at different times of the year and often need vehicles on an adhoc basis. If we require a car at short notice, Sixt can provide that for us without any hassle, making it far simpler and cost effective for us to hire rather than purchase our own fleet of cars. Due to the nature of our business and the fact that we often need vehicles on an irregular basis, having a Sixt branch just around the corner makes our life much easier.

"We mainly use the vehicles we hire to collect our clients and drive them to the properties we manage. Therefore it is vital that we have the latest models in order to make the best impression when we meet our clients. Sixt is able to provide us with a range of cars to choose from, including luxury and economical models, which are all less than six months old.

"We currently rent three cars from Sixt on a regular basis and always choose diesel VW Golfs, which are slick and professional. Our staff are often nipping around the city on relatively short journeys and having access to diesel models ensures that we can keep the cost down on these types of journeys. Golfs are a great mid range car and perfect for our sales team.

"An important issue for us is also the safety of our staff and clients while they

are driving to and from the properties. By working with Sixt we can be safe in the knowledge that all the care and maintenance of the cars is handled by the branch and performed to the highest standards by professionals, which otherwise would be a major headache for us. With Sixt managing our fleet we are free to get on with doing our jobs.

"From the very beginning, we have always had the same contacts at Sixt who have been a real pleasure to work with. I must say that our sales executive at our local branch, Sarah Ducker, has been fantastic support from the outset. When we were deciding our rental requirements Sarah came over to the office and went to great lengths to go through all the options with us and find the best solution possible. We really couldn't run our business as efficiently without the service that Sixt provides."



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